



July 30, 2010  
DA 155.35

**SENIOR ASSOCIATE ATHLETIC DIRECTOR ROBERT MARK HARLAN,  
INTERCOLLEGIATE ATHLETICS EXTERNAL RELATIONS**

**Delegation of Authority – Execution of ISP Agreements**

**References:** (a) UC DA 1058 to Chancellors, et al., dated December 30, 1991;  
(b) Regents' Standing Order 100.4 (dd),

**Supersedes:** New

Effective as of the date above, I hereby delegate to you, within your area of responsibility, the authority to execute agreements in my absence, or as I may specifically direct, with ISP Sports, LLC. You may sign such agreements in your name and title, or you may sign your name "for" me (that is, "for" the Director, Intercollegiate Athletics).

Within the scope of this delegation, you are authorized to negotiate and execute all such agreements, except those which contain provisions falling within the restrictions and limitations set forth in Standing Order 100.4 (dd), or which require approval of The Regents because of specific policy memoranda issued from time to time.

All agreements under this delegation must be executed in accordance with the applicable University policies and procedures governing the particular transaction, including, but not limited to, Business and Finance Bulletins and relevant guidelines issued by the appropriate functional areas within the Office of the President. All agreements must be approved as to legal form by the General Counsel prior to execution unless the agreement is in a form previously approved by that office and is issued without revision.

This authority may not be redelegated.

Daniel G. Guerrero  
Director, Intercollegiate Athletics

cc: Chancellor  
Executive Vice Chancellor & Provost  
Vice Chancellor, Legal Affairs  
Administrative Vice Chancellor Emeritus  
Manager, Administrative Policies & Delegations